# THE AMERICAN CHROPRACTIC PROFESSION

Integrated **Marketing Plans** 

NEW! **Periodical Status** 

PAGE 3

PAGE 7

**Advertising & Editorial Calendar** 

PAGE 5

**TAC Tic Talk Podcast** 

PAGE 4

**Reader Survey** Results

PAGE 2







#### Targeted

**Email Program** 

reaching Up to 35,000 DCs with our direct e-mail list

#### Guaranteed

**Print circulation** to more DCs than any other publication 13 times a year.

#### Responsive

**Online Opportunities** in The American Chiropractor's digital edition, Social Media and SEM



#### Circulation distribution of chiropractors by state

AL	515	ME	210	ок	550
ΑZ	1,064	MD	555	OR	858
AR	389	MA	907	PA	2,279
CA	4,637	MI	1,704	RI	127
CO	1,337	MN	1,529	SC	848
CT	492	MS	177	SD	252
DE	158	МО	1,141	TN	849
DC	63	MT	254	TX	2,545
FL	5,036	NE	498	UT	538
GΑ	2,164	NV	357	VT	129
ID	397	NH	226	VA	947
IL	2,286	NJ	1,708	WA	1,405
IN	761	NM	234	WV	158
IA	936	NY	2,358	WI	1,255
KS	719	NC	1,265	WY	92
ΚY	596	ND	223	AK	161
LA	471	ОН	1,496	HI	125

Actual numbers may vary. Lists are updated daily.

#### The largest print circulation in the U.S. for any Chiropractic Magazine

As the leading chiropractic magazine, our stance is simple: **they can't read, it if they don't get it!** As of 2024, *The American Chiropractor (TAC)* not only proudly leads the industry with the largest distribution network, it also has the **most requested subscriber base among any chiropractic journal, with over 25,000 requested readers, as confirmed by the Alliance for Audited Media (AAM). Since 2006,** *The American Chiropractor* **has worked together with the best circulation auditing agencies in the country to confirm you're reaching the most active Chiropractors in the profession.** 

# Why Choose The American Chiropractor?

The quality of our reach. Unlike digital media with its constantly changing algorithms, *TAC* magazine is mailed monthly via the United States Postal Service (USPS) in print, which means that rain or shine, our circulation is guaranteed every issue!

The quality of our readers. In the past 46+ years *TAC* has developed an audience of successful and actively practicing chiropractic professionals. Our readers are looking for goods and services like yours to help their patients and build their businesses.

Over 50% Requested Readers

Requested Readers: 25,000+ DCs

**Plus**, a recent 2024 audit confirms that over 50% of our readership (25,000 chiropractors) are "requested readers" who choose to receive *TAC* year after year. This gives you direct access to the most engaged chiropractors in the industry. This is over 30% MORE "requested readers" than

\*Find our current circulation information online at: bit.ly/TacCirc



any other publication! This means *TAC* is not just the most widely circulated, but also the most widely read publication in the profession!

The quality of our content. The level of editorial excellence is consistently top-notch. *The American Chiropractor* is the number one "must-read" and "goto" resource for the Chiropractic industry because it is the only magazine whose editor is an actively practicing Chiropractor! This means our readers eagerly look to our magazine for new and valuable information every month, on everything from the latest clinical advances to strategies about marketing their businesses!

The quality of our reputation. With over 46 years in print, *TAC* is the most respected and trusted authority in this arena, bar none. Our readers perceive what they see in *The American Chiropractor*, either in print or online, as the most reliable and credible information and resources they can find anywhere. That trust extends to our advertisers.

#### Reader Survey Statistics\*

As an added service to you, we conduct a third party AdStudy survey once a year to give you reader feedback, statistics an verbatims. Make sure your ad is scheduled to see what our readers think about YOU!

#### You want results, our readers take action!

of TAC readers take one or more action steps as a result of seeing an ad or article, from purchasing, referring, and up to 47% visiting a website!

of TAC readers prefer to read the magazine in print!

#### Extra readership!

TAC's readers pass along the magazine to an average of 0.9 people, from colleagues to staff, nearly doubling your exposure in print!

#### The Reviews Are in!

Here is what our readers had to say about the *The American Chiropractor* Magazine in 2024 \*reader survey:

"Helps with educational purposes and new product information which can be useful with our wellness care"

"First place I usually look when I am looking to add a service or product in my practice"

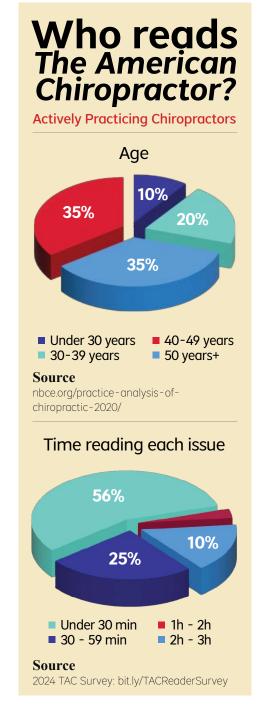
"Very informative, keeps you on top of all things going on in the profession"

"Like the articles and ads which keeps us up to date."

"Useful to keep up with new items"

#### Products, Modalities & Services used by DCs\*





Franchise & Managed Network

4%

#### Print — Guaranteed Reach by Direct Mail

The American Chiropractor is published 12 times a year plus a 13th issue being the annual Buyer's Guide Edition! Cultivate a new crop of customers through repetition by advertising year after year!

#### **INTEGRATED PACKAGES** Increase Your Savings!

Save money by getting a tailored campaign just for you including, print, digital and email to achieve your marketing goals in chiropractic. Schedule a call with our team to learn more.

#### Go Big or Go Home with High Impact Print!

Choose The American Chiropractor for your direct mail or mail-along options and reach the most active practicing chiropractors in the U.S. at a fraction of the cost. With access to the best list in chiropractic, you can effectively target chiropractors by mailing your flyer, brochure, newsletter, or postcard as an outsert or insert. Contact us today for a tailored quote!



### 2 PG Spread **FULL PG**

\*Not in order.

#### **Print Ad Dimensions**

Ad Size	Width	Height
2 Pages		
Trim	15.875"	11"
Bleed	16"	11.125
Full Page		
Trim	7.875"	10.875"
Bleed	8.125"	11.125"
2/3 page	4.6"	10.125"
1/2 page horizontal	7"	4.875"
1/2 page vertical	3.42"	10.125"
1/2 page island	4.6"	7"
1/3 page vertical	2.22"	10.125"
1/3 page island	4.6"	4.875"
1/4 page	3.42"	4.875"
1/6 page vertical	2.22"	4.875"
1/6 page horizontal	4.875"	2.22"
ChiroSupply	3.42"	3.2"

#### **Budget friendly options**

#### **Chiro Supplies & Services Catalog Section**

Limited Budget? Get your message in front of chiropractors each issue in the the Chiro Supply and Service section located just before the famous "Yellow Page" which is one of the most read pages in the profession. This helps get you extra readership seeing as people flip to that page first.

#### Classified Ads

Also, the Classified ad section is located on the same page along with the Ad Directory, giving you high readership being towards the back of the book. Take advantage of the special pricing that these two ad types give you to introduce your product to the profession.

## The Annual



To participate e-mail: buyersquide@amchiropractor.com

**FREE** Listing Includes:

Company name, Phone number, Web address.



The Annual Buyer's Guide is our yearly directory for the entire profession. It mails in

the Summer and is online for the entire year. With various sections that highlight your product and/or service in front of our readers, you definitely won't want to miss out!

#### **Feature Product Listing:**

A 50 word description, company name, and product, website, an image of the product or logo in 300 dpi.

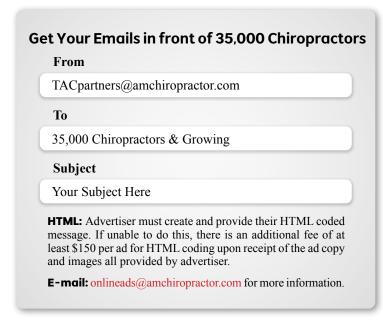


#### **Fold out File Tab Option:**

Your 2 page ad front and back on 100 lb. stock with your company category. Limited Supply

#### **Mass E-mail Program**

Send your own personalized message to our list of up to 35,000+ practicing chiropractors who are eagerly looking for the latest offers, discounts, and solutions coming from our trusted domain. Get the benefit of a 46+ year brand history of *The American Chiropractor*.



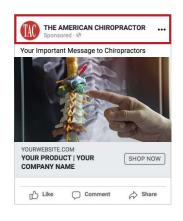
#### **Upcoming Events!**

With this newsletter email, your events will be showcased throughout the year, giving chiropractors the ease to see what is coming up in the year, and how to register.

#### Social Media Marketing

Target your audiences through all of our social media channels and reach clients you've never reached before.

Get your message promoted to our readers & take advantage of our proven 46 year history providing the most valuable information in Chiropractic.



#### Latest & Greatest E-mail Program

Be part of the Latest & Greatest e-newsletter, which show-cases goods, programs, and services in the industry.

This bi-weekly newsletter is distributed to 35,000 chiropractors to ensure your company gets seen by everyone!



# Email Banner on Weekly Content Notifications

Join our community by sponsoring our content emails, reaching over 35,000 engaged readers.

Our readers receive several content emails each month, along with a monthly digital copy of the magazine and a physical book. You can be front and center, welcoming them to their favorite trade publication.



### FREE Weekly Chiropractic Marketing Industry Insider Newsletter

To get our weekly email newsletter created for VIP's and chiropractic marketing industry insiders like you, email us your contact information to: sales@amchiropractor.com.

Be the first to know about Sneak Previews on upcoming feature stories, seminars and events we'll be attending, and special offers you won't want to miss!



#### TAC Tic Talk Podcast

This is your chance to step into the spotlight and share your invaluable knowledge, insights, and solutions with a receptive audience eager to enhance their patient care and grow their practice. Connect with chiropractors who crave the latest industry trends and advancements!

Position yourself as a trusted authority, build powerful connections, and expand your reach within the chiropractic world.

# Reserve early to secure your Prime Positioning!

Make your plans today to participate in ALL 13 opportunities available in 2025!

If you're interested in advertising or editorial opportunities in any of the upcoming issues, email sales@amchiropractor.com, or call us at 888-668-8728 so we can follow up with YOU!



Trade Journal for Chiropractors

Products & Service Guide

Issue	Topic Feature	Editorial	Ads Due	Mail Date
JAN	Lasers, Business Planning, Innovations, Weight Loss	Oct. 1, 2024	Nov. 15, 2024	Jan. 2
FEB	Sports Chiropractic, Shockwave Therapy, Percussion Rehab, Rehabilitation. Bonus Show Distribution - Parker Vegas	Nov. 1, 2024	Dec. 16, 2024	Feb. 1
MAR	Finance, Technique	Dec. 2, 2024	Jan. 15	March 3
APR	Continuing Education, Buying/ Selling a Practice, Practice Coaches, Franchises, Innovative Therapy	Jan. 2	Feb. 17	April 3
MAY	Social Media, Medicare, Risk Management, Chiropractic World-wide, Advanced Practice Bonus - Reader Survey	Feb. 2	March 17	May 1
JUNE	Weight Management, Soft Tissue Treatment, Summer Sports, Technique	March 3	April 15	June 1
JULY	Integrative Health Care, Postural Rehab, Vertebral Subluxation, Innovative Therapy	April 1	May 15	July 1
BG	Annual Buyers' Guide (2023-2024)	April 16	May 30	July 15
AUG	Multi-Disciplinary Integration, Chronic Pain, Stem Cells, Injection, Nutrient Injection. Bonus Show Distribution - FCA National Convention	May 1	June 16	Aug. 1
SEPT	Technique, Coding and Billing, Chiropractic Assistant Development. Bonus Show Distribution -Life Vision Extravaganza	June 2	July 15	Sept. 1
ост	Marketing, Integrating Medical, Insurance, Seminars	July 1	Aug. 15	Oct. 1
NOV	Chronic Health Conditions & Nutritional Alternatives for Pre- scription Meds, Advance Practice Chiropractic	Aug. 1	Sept. 15	Nov. 3
DEC	Technique, Imaging, Pain Management	Sept. 1	Oct. 15	Dec. 1

#### **Editorial Guidelines**

- Product and Service Press Releases: 100 to 300 words
- Articles: 600-800 words (1 page) unbiased, well-referenced and not product specific.
- Feature Stories: 1,200-1600 words (2 pages)
- Photos and Illustrations are always welcome. Specifications for photos are 300 DPI; at least 1MB. [jpg or pdf format]

#### **Editorial Profile**

- Monthly mailing allows in-depth interviews/investigation on hot issues in chiropractic.
- Problem solving editorial. Described as "Relevant", "Timeless", and "Must Have"
- Stimulates interest and action for improving the profession.

**Send editorial inquiries to** editorial@amchiropractor.com

Send press release information to editorial@amchiropractor.com

**Send ad material to:** ads@amchiropractor.com

\*Mail dates and feature topics may be subject to change at the discretion of the editor or publisher.

What about digital? Every issue of The American Chiropractor is sent digitally to 35,000+ chiropractors via email on top of the copies sent by mail. Plus all advertisers get responsive exposure from the online archives at: TheAmericanChiropractor.com. Digital exposure will help you pick the low hanging fruit fast... Customers who are ready to buy!

#### **Digital Re-Print**

Print your own Hand-outs from The American Chiropractor's digital archive and get your very own OR code so that people can go directly to your ad or article on their mobile

#### **Digital Version**

device.

Free inclusion in The American Chiropractor's digital edi-

tion! When your ad runs in our print edition, it also appears online for free in the highest quality digital reader of any in the industry!



#### **Reader Survey**

Make sure to have an ad in our reader survey edition to get an ad assessment with statistics and specific reader feedback to drive your marketing decisions for better results on your campaigns.

#### Search Engine Marketing

SEM is one of the most effective ways to grow your business in an increasingly competitive marketplace. With millions of businesses out there all vying for the same eyeballs, it's never been more important to advertise online, and search engine marketing is the most effective way to promote your products and grow



#### Website Banners (Limited)

www.TheAmericanChiropractor.com continues to be a unique marketing opportunity for your company, with qualified leads driven to your website.



**Full Top Banner** 1380 x 170 pixels

**Rectangle Banner** 

300 x 250 pixels

Wide **Skyscraper Banner** 

230 x 870 pixels

Global Footer **Banner** 

1388 x 218 pixels

#### **Production Requirements**

#### **How to Submit Your Print and Digital Materials**

**File Name:** Please name your file with the following protocol: YourCompanyName MonthYear.fileformat.

**Submission:** Print ad files can be submitted through our customer portal or emailed to ads@amchiropractor.com. Digital ads can be submitted to onlineads@amchiropractor.com. Ad Design: Our team can help you put together your artwork for only \$500 for partial and full page ads.

#### **Preferred file formats:**

- **PDF:** Fonts embedded, high quality compression.
- **EPS:** Convert text to outlines if file is created in Illustrator.
- JPG or tiff: 300 dpi. min

#### Advertising with

# THE AMERICAN CHIROPRACTOR is better than ever!

With the Largest Print Circulation in the U.S. with the Most Requested Readers, *The American Chiropractor has* a guaranteed print reach of MORE circulation than any other chiropractic publication in the U.S. Advertising in *The American Chiropractor* is the best way for you to get your business noticed by this dynamic group of health practitioners who are passionate and serious about their profession.

**The American Chiropractor** is more than a magazine, and more than a business – it's a family business. With all the pride and responsibility such a legacy entails.

Established in 1978, for the past four decades since its founding by chiropractor and patriarch, Dr. Richard Busch Jr., *The American Chiropractor* has been family-owned and operated with the utmost care and attention to detail. Its editorial direction is still personally shepherded by a new generation of Busch chiropractors. So *The American Chiropractor* is truly a publication that is "by chiropractors, for chiropractors."

**The American Chiropractor** is dedicated to "the Continuing Education and Advancement of the Chiropractic Professional," providing the highest quality articles and resources month after month and year after year to the chiropractic community, for the development of each of its readers and of the profession as a whole.

Always getting better and standing taller. While we're committed to improving the lives and businesses of our readers, we haven't stopped improving ourselves. That's why in 2006, we voluntarily undertook – and underwent – having our circulation audited and verified, so our advertisers would know for certain exactly what their dollars were buying. In 2009, we increased our circulation by 40%, so that The American Chiropractor is now read by fully over 80% of the practicing chiropractors in the US. This makes it by far

the nation's most popular chiropractic publication. Our latest endeavor confirms this as in 2024, in an effort to confirm *The American Chiropractor* is in the hands of the most actively practicing chiropractors, we personally reached out to our readers and increased our **total requested subscribers to over 25,000** (over 50% of our total print circulation)\*, **officially achieving periodical status by USPS standards**. With this you are guaranteed both readership and engagement when you advertise in *The American Chiropractor*.

#### The goals of The American Chiropractor are threefold:

- To raise the awareness and status of the chiropractic profession worldwide.
- To foster a sense of community and shared mission among chiropractors everywhere.
- To offer content that educates, enlightens, and supports its readers, 80% of the US chiropractic community and growing.

# Thanks for having our back for over 46 years... and counting!

We thank our many loyal advertisers for over four decades of support and partnership. We hope you'll join us in continuing to make the lives and businesses of chiropractors better, and better informed.

#### For Assistance Contact our Team

Advertising Opportunities: sales@amchiropractor.com

**Ad Material for Print:** ads@amchiropractor.com

Mass Emails and Web Banners: onlineads@amchiropractor.com

**Article Submissions:** editorial@amchiropractor.com

Press Releases and News: pr@amchiropractor.com

**Account Status Questions:** accounting@mediaconceptsllc.com

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